

BIRCHWOOD RECREATION & SHOOTING PARK
20269 Birchwood Spur Rd, Chugiak, AK
BOARD OF DIRECTORS MEETING
Saturday, April 22, 2023

Call to Order:

A regular meeting of Birchwood Recreation & Shooting Park was held on April 22, 2023 at the clubhouse. It began at 7:01 PM and was presided over by Scott Henderson, President, with Justin Larkin as Secretary.

Attendees:

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|--------------------|-----------------------------|--------------------------|------------------|
| Directors Present: | Scott Henderson, President | Justin Larkin, Secretary | Sarah Stallone |
| | John Barnes, Vice President | Shawn Fitzpatrick | Richard Birdsall |
| | Clover McNeil, Treasurer | Dave Arieno | Corey Ercolani |

Directors Absent: None

Staff present: Jim Stoneking

Approval of Agenda:

Motion to approve agenda: Moved by Birdsall. The motion carried with all in favor.

Reports:

Election Committee: Justin gave update on election. Following the prescribed nomination period, three members had submitted a statement of interest in running for the three open seats. These three members were found to be eligible to serve on the board. The election committee, consisting of Justin Larkin as Chair, and at large members Loren Zeigler and Renee Morhain therefore agreed to declare these three members as the winners by default, and canceled the election. Justin plans to introduce a policy to handle future uncontested election in this manner. With this policy in place in the future, BRSP will avoid incurring any costs for uncontested elections that are canceled.

Executive Committee: Nothing to report.

Finance and Planning: Deferred to ED report.

Membership and Grievance: Nothing to report.

ED Report:

Executive Director gave report on Q1

- Membership recap: 278 new members, 285 renewed memberships, 513 expired memberships. After accounting for other categories, there has been positive membership growth of +8 since the start of the year. Were up 157 members compared to one year ago. We are seeing a migration to monthly memberships.
- Gross profit of \$247K compared to budget of \$260K. Biggest shortfall is in membership dollars which is due to lower-than-expected membership growth and the migration to monthly memberships. Total expenses of \$359 on a budget of \$298K. Primary overbudget categories are payroll and grounds repair and maintenance, both of which are mostly weather related. A heavy

snow (more than 3 in) or wind day (causing drifts) cost the club approximately an additional \$1,100 per day in increased labor to clear.

- Lessons learned from this winter are that more equipment is needed. Skid steer, tractor, snowblowers and side-by-side were all down and needed repair multiple times.
- Part of payroll increase is due to efforts to increase employee retention, which have been successful.
- Net income down \$113K for the quarter compared to budgeted loss of \$38K.

Plans to get budget back on track:

- Pullback on planned projects/improvements equally across park – No prop storage for C range action shooting, no bathhouse remodel, push opening of bunker later in year, push replacing shooting pegs, push replacing lights on fields and ranges.
- Boost presence at gun shows. Push non-shooting use of clubhouse classrooms
- Increase number of SG league weeks by adding summer league

New Business:

New statewide representative from Friends of NRA addressed the board.

Adjournment:

Birdsall moved that the meeting be adjourned, and this was agreed upon at 8:17 PM.



Justin Larkin
Secretary